

Monday 5th March 2018

Richard Soan - Director
Richard Soan Roofing Services
(t/a Rivercrest Ltd)
Davey's Lane
Lewes
East Sussex
BN7 2BQ

Dear Richard,

Re. Reference for Richard Soan Roofing Services

Further to our recent conversations and engagement of your services by Cheesmur Building Contractor's on various projects, we are pleased to offer a reference to you.

Cheesmur have a long standing relationship with their supply chain, of which Richard Soan Roofing Services are a critical alliance. Your roofing qualifications and licenses to work with various products and techniques, permits your use on variety of building projects including traditional tiled roofing; specialist single ply membranes; flat roofing products and the like, giving your relationship with Cheesmur an unparalleled dynamic.

Richard Soan Roofing Services may not always be the most cost competitive, but their attributes and commitment to the projects to which they are appointed, render any deviance in cost immaterial. The end product has always proven to be defect free and only offered to ourselves as the Client, once the Cheesmur site management team and any inspecting body have ensured the works are to the expected high standard. Pre-start meetings, particularly at a complex single ply membrane project for an independent schools new swimming pool enclosure, proved invaluable with the company representatives highlighting a number of critical areas where the lead designer's proposals may have failed or not have been appropriate for the degree of weather exposure. Through their liaison with the manufactures, lead designer and Cheesmur alike, you were able to detail out the potential failure points and ensure a weathertight enclosure. On the same scheme, the programme was incredibly tight to permit a scaffold strike for following trades to complete, but through increased resourcing of the site team and ensuring appropriately qualified and self-motivated roofers were on site, the roof was completed to the target programme.

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Projects with which I have personally been involved with the yourselves, other than the pool project, included a number of new build and extensions to schools in a variety of technique, alongside a large extension to a manor house. The manor house project was a particular challenge, with your works interacting with the curved copper fascia's, masonry walling, aluminium copings and dressed lead work, all bringing about their own intricate issues. Without your invaluable assistance and advice, akin to your patience and understanding, when working with all of the other trades, the building has been left with an impressive and weathertight roof enclosure.

Richard Soan Roofing Services commitment to utilizing local resources and investing in training, is wholly aligned with Cheesmur own protocols. This we believe is essential to maintaining the interests of the local building industry needs and are pleased to continue working with you in this regard.

Health and safety has always been a fundamental requirement of Cheesmur and these values are shared by Richard Soan Roofing Services. We have a company ethos committing to safe working practice, with your office and site teams always assisting in the working arrangements to satisfy the mutual requirement. To date, we have suffered no accidents, reportable or otherwise, in our long standing relationship with Richard Soan Roofing Services.

I would be happy to discuss this reference with any party to whom you share the information, but please can you confirm with whom we should divulge any verbal communication.

Yours sincerely,

Jason Wickenden
Operations Director for Cheesmur Building Contractors